

A photograph of a white lighthouse with a red top section, situated on a rugged, rocky coastline. The lighthouse has a small window and a dark doorway. The sky is a deep blue with scattered white clouds, and the ocean is visible to the right. The foreground is dominated by large, layered rock formations.

live safer.longer.better.



# OUR IDENTITY

We have been YOU for more than 30 years.

Our insurance office **prostasia-insurance solutions** was established in 2007, with the object of providing a **high level and added value of insurance services**. In our office, **the second generation of insurance mediation** is transformed as a continuation of the founder of the company, Kafouros Fotis, whose insurance path dates back to 1989.

The activation of **prostasia-insurance solutions** includes all branches of private and business insurance, as well as specialized risks, combining **the experience of the traditional insurance industry with the flexibility of a modern and fresh version**.

**Individuals** can rely on the specialized staff of **prostasia-insurance solutions** regarding the insurance coverage of Life, Health, Savings, Investment, Housing, Inheritance Tax, Car, Boat, Vehicles, Legal protection, Travel insurance.

**Businesses**, with the specialized consulting of **prostasia-insurance solutions**, have the opportunity to be shielded against risks related to Buildings and assets, Hotels, Liability, Professional Liability, Executive Liability, Cargo-Freight, Credit-Guarantee, Cyber Insurance, Group Health Insurance and Staff Pension, Legal Protection.

In addition, following the requirements of modern needs, **prostasia-insurance solutions** has specialized in specific categories of insurance products, providing personalized solutions for Drones insurance, Cancellation of events, Energy production units, Agricultural insurance, Environmental liability.

**Prostasia-insurance solutions** cooperates with the most reliable insurance companies in Greece and abroad. We **study the market and the developments** and our office is a **protagonist in the field** with the basic aim of providing immediate, reliable, specialized and modern insurance solutions always in relation to the needs of our customers.



# OUR VISION

Work in silence and let your success make noise.

Our goal is to work in order to rid you of the uncertainty of tomorrow.

We believe in hard work, consistency, trust and the power of the soul. We are not interested in creating impressions. We are not touched by short-term prosperity. We want our clients to consider us necessary partners for their personal and professional progress.

The beginning, the evolution, the course and the future aim at a single vision and purpose. To ensure the smooth continuation of your personal and professional life even after sudden and unpredictable events.

We want to contribute securing your income, to the happiness of your family, to increasing your wealth and to ensuring your quality of life.

Because each of our clients is unique, prostasia-insurance solutions having invested in human resources, specialized collaborations and synergies, technological equipment and facilities can design, propose and present tailor made insurance solutions, covering the full range of your insurance needs.

Because we believe that you deserve to be and feel safe and secure.



# OUR DIFFERENCE

See with your ears and listen with your eyes.

Using **cutting edge methodologies and insurance consulting and financial planning tools**, we "listen" to you. We investigate, record and study your needs. **We analyze the present, calculate and predict the future. We design, present and implement that mix of insurance coverage that will protect your interests and will shield your growth and development tomorrow.**

We guarantee immediate service and specialized consulting. We **schedule regular reviews and optimization of your coverage.**

Our independent cooperation with insurance companies provides us **with the flexibility to choose,**

We are constantly researching the market, actively participating and **being informed of all new trends and developments, so that our proposals reflect the most balanced relationship between services and costs,** ensuring your interest and protection.

**We are with you in the easy, but especially in the difficult.**



## OUR METHOD

Because we all look like the fact that we are unique and no one is the same as anyone else, our consultants through innovative software based on Risk Management, follow the steps below to fulfill their purpose:

**Step 1 - identify and record your unique needs** based on the personal information and features you will inform them

**Step 2 - prioritize your needs** based on your personal, family, financial and business profile

**Step 3 - process the data with the help of world-renowned special software** that includes tools **customer's profiling, life calculator, pension calculator, investment profile calculator**, listen to you and discuss with you

**Step 4 - create and present to you a comprehensive Financial Study able to counteract all future risks that may affect the standard of living of you or your family** and / or the future continuation and growth of your business

**Step 5 - possible observations and extensions are examined and you decide whether to follow all or part of the insurance mix** that we presented to you in our study

**Step 6 - Regularly review and re-evaluate the plan followed** to correct a possible deviation of the "wheel" of your strategy, adapting it to changes in your family, financial and business environment

**Because everyone can make you smile, but you need someone special to make you happy, request a meeting with us.**

At prostasia-insurance solutions we know that LUCK is what happens when preparation meets opportunity. The long experience and specialization of our consultants, aims to prepare you and highlight the opportunities that will help you be LUCKY and NOT UNLUCKY.



We want to contribute to securing your income, to the happiness of your family, to increasing your wealth and to ensuring your quality of life.



# INDIVIDUALS Insurance

- Health
- Life
- Pension
- Savings
- Investment

- Car
- Home
- Boat
- Legal
- Tax
- Travel





# BUSINESS Insurance

- ✓ Buildings and assets
- ✓ Hotels
- ✓ Liability & Professionals  
Liability
- ✓ Executives Liability
- ✓ Cargo - Freight
- ✓ Credit - Guarantee
- ✓ Cyber
- ✓ Group Health
- ✓ Staff Pension
- ✓ Legal protection

Using cutting edge methodologies and tools insurance consulting and financial planning, we "listen" to you. We investigate, record and study your needs. We analyze the present, calculate and predict the future. **We design, present and implement that mix of insurance coverage that will protect your interests and shield your tomorrow's growth and development.**





# Specialized **RISK** insurance

Because **each of our client is unique**, **prostasia-insurance solutions** having invested in human resources, specialized collaborations and synergies, technological equipment and facilities can design, propose and present tailor made **insurance solutions**, covering the full range of your insurance needs.



- ✓ Agricultural production
- ✓ Cancellation of Events
- ✓ Energy Production Units
- ✓ Environmental Liability
- ✓ Drone



# Our Success Story

Work in silence and let your success make noise.

We believe in hard work, consistency, trust and the power of the soul. We are not interested in creating impressions. We are not touched by short-term prosperity. We want our clients to consider us necessary partners for their personal and professional progress.



**8.000+**  
**Insured**  
**Customers**

**52 / 21 / 27**  
**Portfolio Composition**  
**Vehicles/ Fire/ Life**



**12%**  
**Average of annual size**  
**increase of the last 4 years**

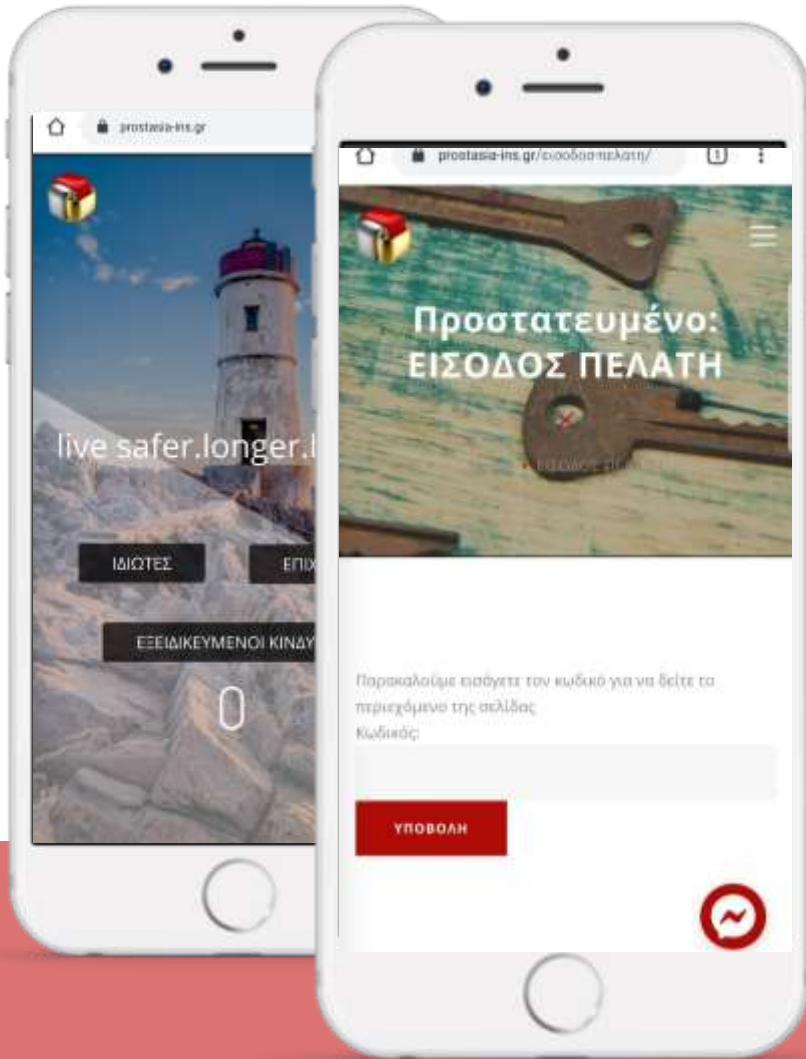
**1.000+**  
**Served claims**  
**yearly**



**30+ years of experience**  
**We are YOU**  
**Since 1989**



# Take advantage of



- ✓ The **Specialization** provided by **our many years of experience** in **all branches of insurance!**
- ✓ Our Free reliable **professional Consulting** in **any of your personal or professional "anxiety"!**
- ✓ Our **Knowledge** of the entire insurance market offered by our **cooperation** with almost **all companies in the Greek market, but also with companies abroad!**
- ✓ The **Values** and the structured **Personal Customer-centered** mentality of our **Service**, whenever you need us!

Because anyone can make you smile, but  
you need someone special to make you happy,

**We want to meet you!!**  
**REQUEST a meeting with us!**



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